**Giampaolo PISTRELLI**

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45 years old

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**EXPERIENCED FINANCE EXECUTIVE**

**Key Skills**

* **Corporate Finance:** valuation, funding, M&A, financial modeling
* **International Trade:** knowledge of international trade terms and logistics
* **Control & Process:** risk assessment, development and application of policies and procedures
* **Information Systems:** identification of needs and implementation of solutions
* **Reporting:** statutory and financial reporting, multinational managerial accounts
* **International Accounting Standards:** French GAAP, US GAAP, IFRS

**** **Personal Skills:** Adaptability, Autonomy, Organization, Methodology, Diligence

**Professional Experience**

**Since 2012 Façonnable International S.A.M. - Monaco**

International Fashion Brand subsidiary of the M1 Group (Lebanon)

**Group Financial Control**

Special Mission in Financial Department, reporting to the Group CFO

* Validation and Control of the accounts of the overseas subsidiaries (outside of EU); definition and implementation of monthly and annual closing procedures for efficient consolidation
* Analysis of processes, definition and implementation of procedures in regards to procurement, payments and inventories
* Verification of margins and validation of industrial costs

**2007 - 2012 MTN International Carrier Services S.A.M. - Monaco**

International Carrier Services Subsidiary of the MTN Group (South Africa)

**Finance Director (CFO) & Human Resources Coordinator**

Responsible for the Finance organization, reporting to the CEO, Board of Directors and Executive Committees. Directed budgeting and management control analysis, developed strategic short and long term financial planning and insured statutory compliance of accounting and tax requirements, as well as Human Resources management through a 6 person team.

* Initiated credit control and collection procedures reducing outstanding receivables
* Adapted Group compensation schemes to fit local requirements
* Reduced month end and annual closing of financial results delays in conformity with group requirements
* Enacted integration of the local Management Reporting format into the standardized group format
* Acted as single point of contact for Financial and Human Resources matters during the negotiations resulting on the contribution of the company’s assets to Belgacom ICS.
* Coordinated between the accounting, tax and legal teams in Johannesburg and Dubai with the chartered accountants and lawyers in Monaco and Paris for the observance of the statutory winding down process.

**2006 - 2007** **GUITAY SAM / LPG - Monaco**

Manufacturing and distribution of endermology devices for personal use

**Financial Controller**

Responsible for bringing structure and process to the functional areas of general accounting, budgeting and financial reporting, inventory control as well as the consolidated management reporting to local management and shareholders

* Implemented financial Policies and Procedures for the control of industrial purchases, for marketing and advertising contracts as well as general expenses using the IS resources of the integrated Financial system (SAP). Interfaced with consultants for the ongoing adaptation of FI & CO modules

**1996 - 2006 DEL MONTE FOODS (Subsidiary of Fresh Del Monte Produce Inc.)** Vertically integrated producer of Preserved Fruits with activities in EMEA Region

**Budget & Reporting Manager – EMEA Foods Division - Monaco**

Full Responsibility for the consolidated management reporting to local and corporate management (U.S.A.) as well as the organization of the annual planning process

* Designed and implemented a completely new monthly reporting process aimed at the reduction of the monthly closing periods and line consolidation of the EMEA region subsidiaries

**Interim Finance Manager - Amsterdam, Netherlands**

Responsible for the coordination of the Group Consolidation as well as the local bookkeeping, tax and administrative compliance, treasury

**Financial Controller Continental Europe - Brussels, Belgium**

Responsible for the monthly forecasts and Managerial Reportings for 6 markets (Belgium, France, Germany, Luxembourg, Netherlands, Spain)

* Participated actively in the integration project of the IT and logistics resources of the region

**Controller / Finance Manager - Marseille, France**

Budget control and reporting duties for both commercial and industrial activities

* Authored and implemented accounting policies, procedures and guidelines for control of the industrial subsidiary

**1993 – 1996** **RIO VERDE CARTON S.A. - Valencia, Spain**

Production and sale of industrial carton from recycling and electric co-generation

**Industrial Controller**

**1990 – 1993** **PRUDENTIAL SECURITIES INC. / C & P CAPITAL INVESTMENT Ltd. New York, U.S.A. / London, UK**

Principal Investment and Financial Advisory Companies

**Financial Analyst**

**Languages**

Fluent in English, French, Italian, Spanish and Portuguese

**Education**

**1990 Bachelor of Arts** - Major in Economics and Business Administration

**KNOX COLLEGE** - Galesburg, Illinois (U.S.A.) –www.knox.edu

**Information Systems**

**ERP** SAP, MINOS, IRIS, SAGE, ORACLE, CEGID

**Financial Planning & Management**  COGNOS, HFM

**REFERENCES AVAILABLE UPON REQUEST**